

Responses to Questions for IFB 1167
Speech Therapy and Language Development Services

Q1	Is this a new contract or renewal of an existing contract?
A1	This is a new statewide project that is anticipated to serve many facilities. The current contracts that are ending are limited in scope to only two facilities.
Q2	If there is an existing contract, could you please share the names of the current vendors and their pricing?
A2	Language Fundamentals was previously awarded contracts for Industry Residential Center and Harriet Tubman Residential Center. The award announcement is here: https://ocfs.ny.gov/main/contracts/awards/2020/IFB1054-Award-List.pdf . For both contracts, initial evaluations are \$150 per session and speech therapy and language development services are \$75 per session. Please note these contracts are payable per session, while the new contract(s) resulting from IFB 1167 will be paid via an hourly rate.
Q3	What is the estimated budget for this contract?
A3	The estimated total amount for five years for these services to be provided statewide is up to \$1,250,000. However, there is no guarantee of hours to be worked. The amount of actual services to be provided by the awarded contractor(s) will be based on the needs of the facilities and their populations to be served. Bidders are encouraged to keep their hourly rates as low as possible to better compete with other organizations that are also submitting bids to perform this work.
Q4	Is it mandatory to subcontract?
A4	No, subcontracting is not permitted. Per IFB Section 3.2 Product/Service Specifications, "Applicants may not subcontract any components of the scope of work."
Q5	Could you please provide information on the daily duration of shifts required for the necessary professions? For example, the number of hours per day?
A5	As stated in IFB Section 3.3 Delivery, "The total number of monthly sessions will be dependent on the number of students at the facility needing the services, and the requirements of the students' Individual Education Programs (IEPs)."
Q6	Do we need to supply materials or equipment?
A6	Yes. Per IFB Section 3.2 Product/Service Specifications, "The successful bidder(s) will be required to bring their own testing materials and resources to the location where services are being provided, and coordinate with the educational administrator (Principal) to obtain permission to bring the materials into the facility." The cost of these materials and resources are not to be separately billed and must be included in the hourly rate.