

Responses to Questions for IFB 1143  
Automatic Vending Machine Service  
Roswell Park Cancer Institute,  
665 Elm Street (Elm and Carlton Streets), Buffalo, NY 14263

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<b>Q1</b>	<b>Can you provide volume details for both beverage sales and snacks broken down by trademark and package for the last closed year or last 365 days?</b>
A1	No, this cannot be provided as we do not have that information.
<b>Q2</b>	<b>What are the current vending machine rates for beverages and snacks by package?</b>
A2	Current rates and pricing information are not available, as we do not have that information. OCFS/NYSCB does not set pricing. All pricing is set by the contractor providing these services. A site visit to these locations would be recommended if prospective bidders would like to see what products and pricing are currently being offered.
<b>Q3</b>	<b>Would you accept bids for beverage vending only?</b>
A3	No, we cannot accept bids for beverage vending only. Bids must be for all machines and services specified by the Appendix D – Location/Product Information.
<b>Q4</b>	<b>Is Roswell Park currently under an exclusive beverage agreement with Coca Cola? If so, does that also pertain to vending machines?</b>
A4	Yes, Roswell Park has an exclusivity contract with Coca Cola which also applies to vending and the newsstand, therefore only Coca Cola beverage products can be sold in the vending machines at this location. The successful bidder selected for award under this IFB will be required to comply with Roswell Park's exclusivity agreement.
<b>Q5</b>	<b>What is the current commission percentage on the current business?</b>
A5	The prior contract was for a set fee and did not include a commission percentage. The Current Contract Value and Gross Sales for this location can be found on page 2 of the IFB document.